



Document prepared
on 04/03/2018

VCFO Report - Sample/Light Edition Sample Company

This document was prepared for
Sample Person, on behalf
of Sample Company





Executive Summary

The following represents the key financial data for the period May 2016 to Aug 2016

Income

Income \$101,289 (Last month: \$98,526)

- There is a positive trend of this KPI of 3 % against the previous month
- The year to date of Income is \$199,815 which is a variance of 0 % against target

EBIT

EBIT \$52,299 (Last month: \$51,736)

- There is a positive trend of this KPI of 1 % against the previous month
- The year to date of EBIT is \$104,035 which is a variance of 0 % against target

Cash

Cash \$42,581 (Last month: \$41,589)

- There is a positive trend of this KPI of 2 % against the previous month
- The year to date of Cash is \$84,170 which is a variance of 0 % against target

Working Capital

Working Capital \$0 (Last month: \$0)

- No different with previous month
- The year to date of Working Capital is \$0 which is a variance of 0 % against target

Commentary

Major success:

Insert major successes for the quarter here. Good opportunity to give a general overview/commentary on the quarter that has passed and the achievements seen. E.g. as per above we have seen slight improvements in Income, EBIT and Cash, however Working Capital we are still yet to properly calculate.

Major Obstacles:

Insert major obstacles encountered or overcome for the quarter here. Good opportunity to give a general overview/commentary on the quarter that has passed and the obstacles encountered E.g. Throughout this quarter we had significant difficulties in supply due to a under estimate in sales volume. This has cause d a backlog of order and envisage this will

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have a flow on effect over the next few months.

Financial Statement Results

Sample Company - For the period August 2016

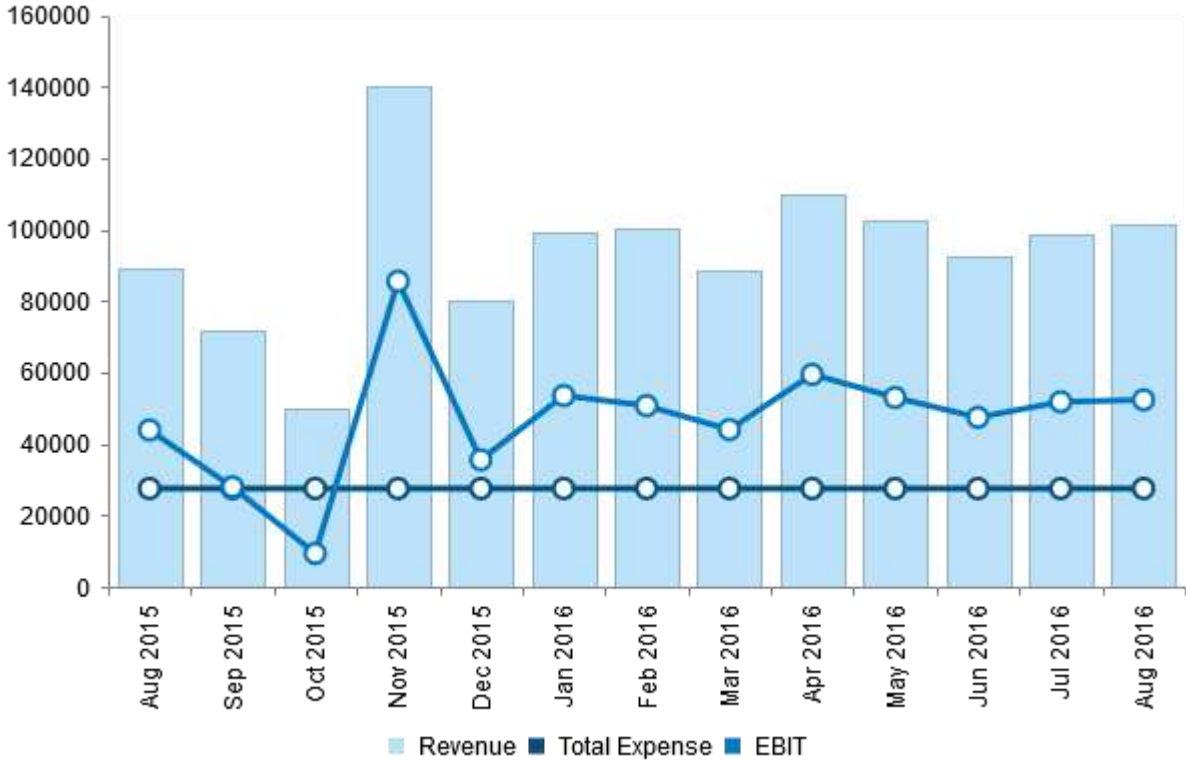
	Actual	Target	Variance		Trend	[#] Alerts
		Period: August 2016		Jul 2016		
Income						
Income	\$101,289	\$0	100 %	✓	↑ 3 %	
Non Operating Income	\$1,300	\$0	100 %	✓	↓ 24 %	
Profit						
EBIT	\$52,299	\$0	100 %	✓	↑ 1 %	
Gross Profit	\$78,489	\$0	100 %	✓	↑ 1 %	
Net Profit	\$52,299	\$0	100 %	✓	↑ 1 %	
Liquidity						
Cash	\$42,581	\$0	100 %	✓	↑ 2 %	
Creditors	\$4,788	\$0	100 %	✓	↑ 124 %	
Debtors (Receivables)	\$5,895	\$0	100 %	✓	↑ 15 %	
Inventory	\$0	\$0	100 %	✓	→ 0%	
Financial						
Equity	\$0	\$0	100 %	✓	N/A	
Working Capital	\$0	\$0	100 %	✓	N/A	
Expense						
Associated Wages	\$0	\$0	100 %	✓	→ 0%	
Cost of Sales	\$22,800	\$0	100 %	✓	↓ 9 %	
Depreciation	\$0	\$0	100 %	✓	→ 0%	
Interest Expense	\$0	\$0	100 %	✓	→ 0%	
Marketing Expense	\$10,000	\$0	100 %	✓	→ 0%	
Overhead	\$2,900	\$0	100 %	✓	→ 0%	
Total Expense	\$27,490	\$0	100 %	✓	→ 0%	
Wages	\$14,590	\$0	100 %	✓	→ 0%	

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Tax						
Tax	\$0	\$0	100 %	✓	➔	0%

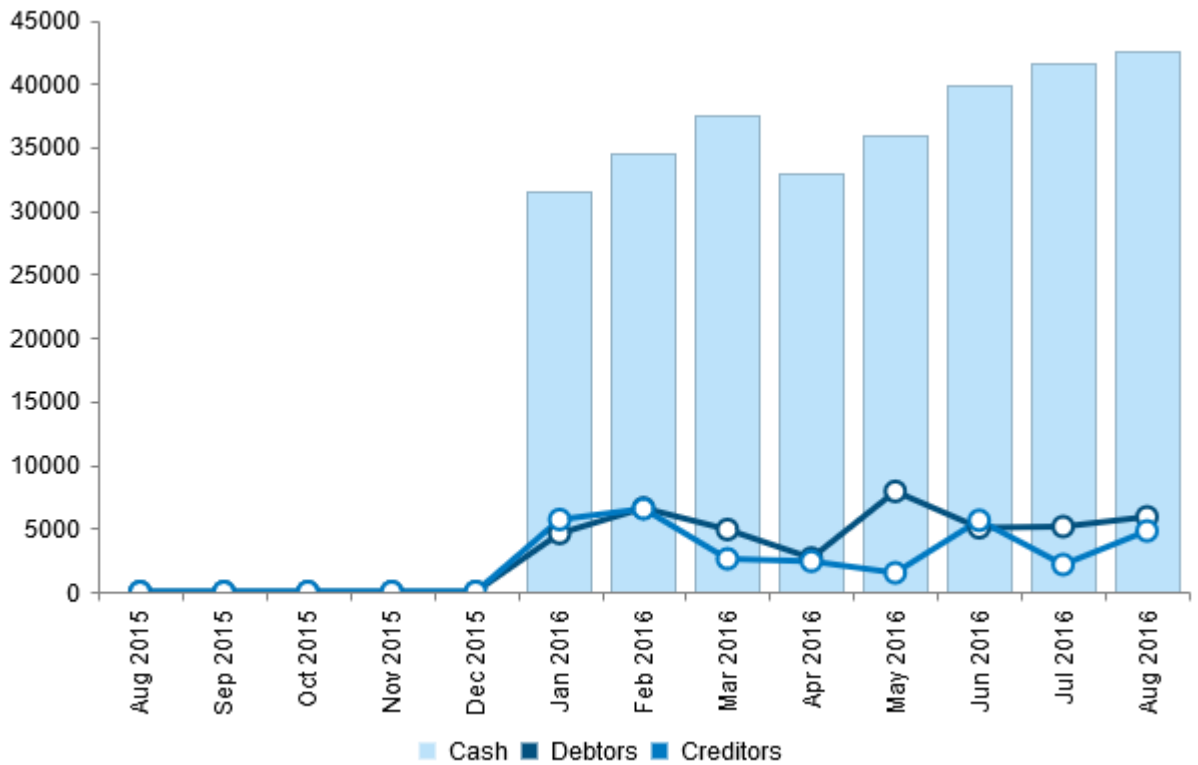
PROFIT PERFORMANCE



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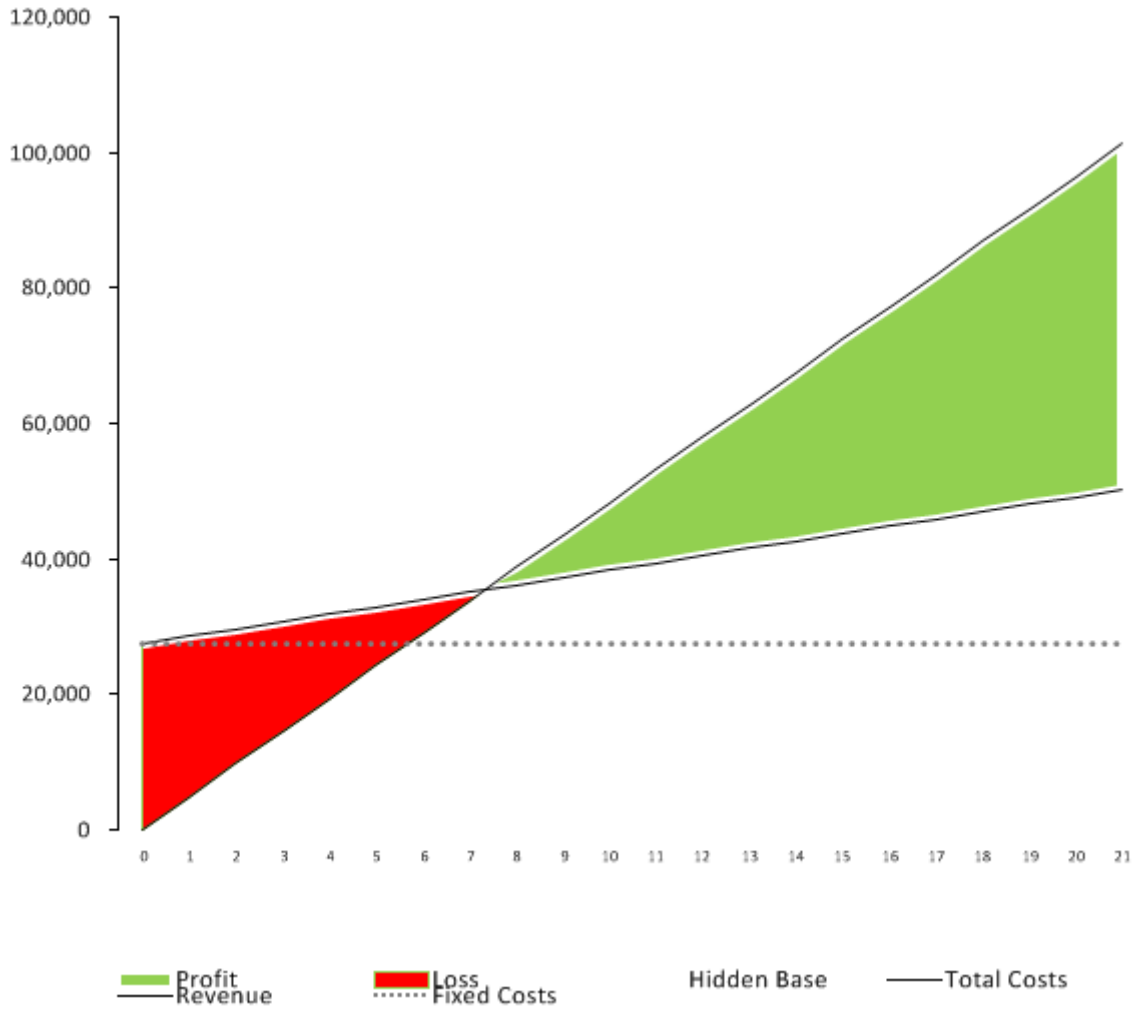
CASH PERFORMANCE



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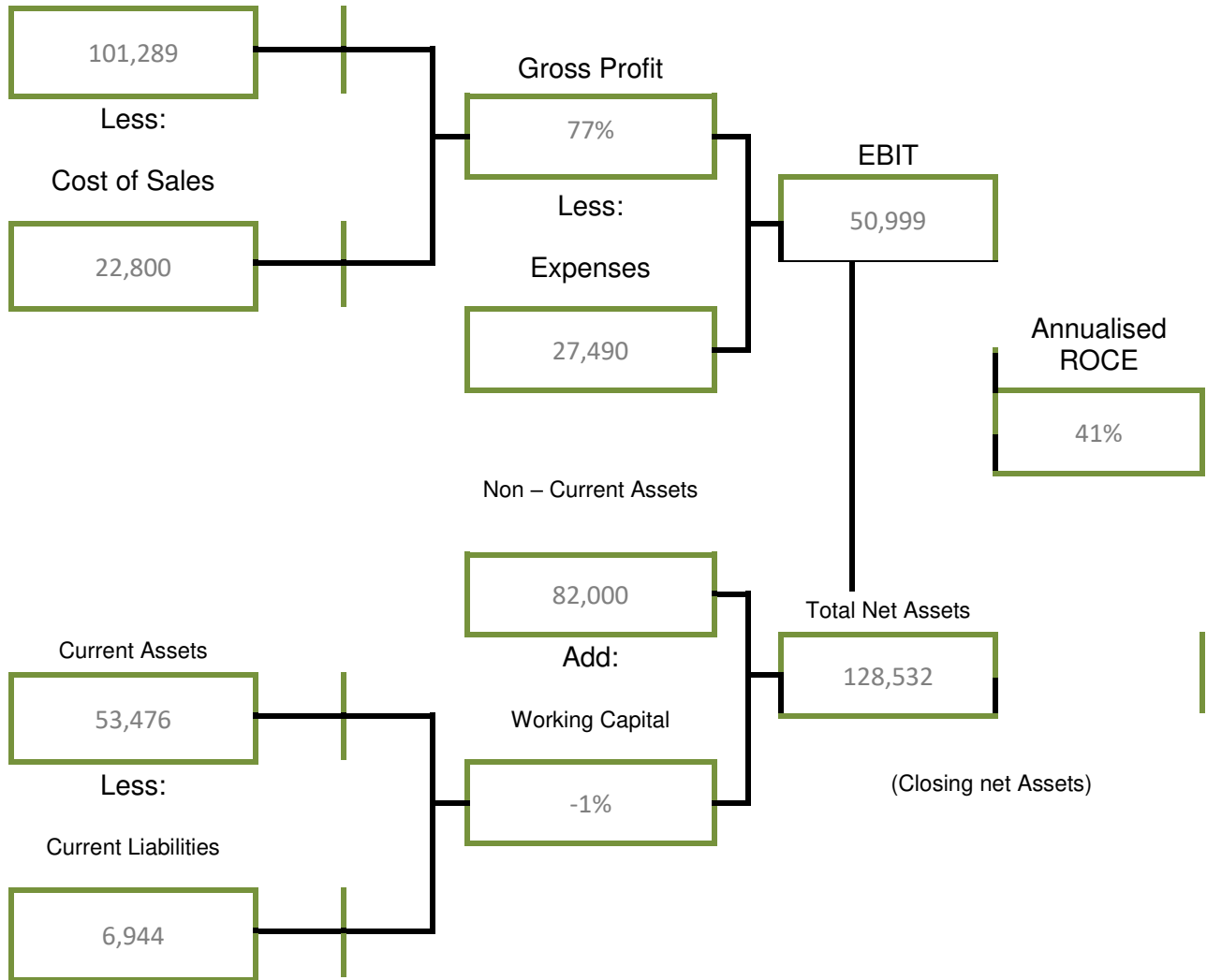
Your Break-Even Point			
Breakeven Revenue	Actual Revenue	Variable Costs	Fixed costs
35,475	101,289	7,985	27,490



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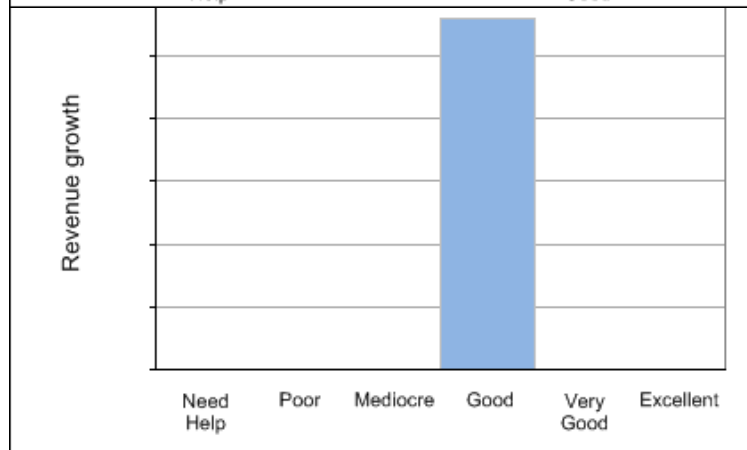
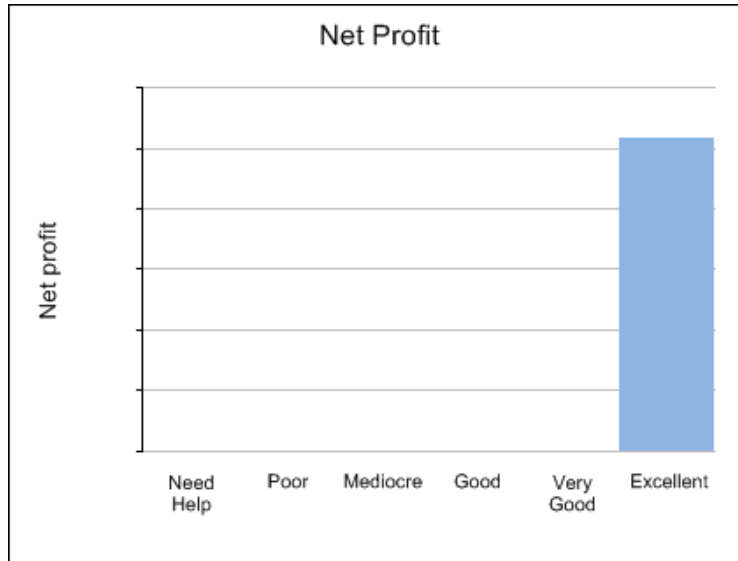
How healthy is your business



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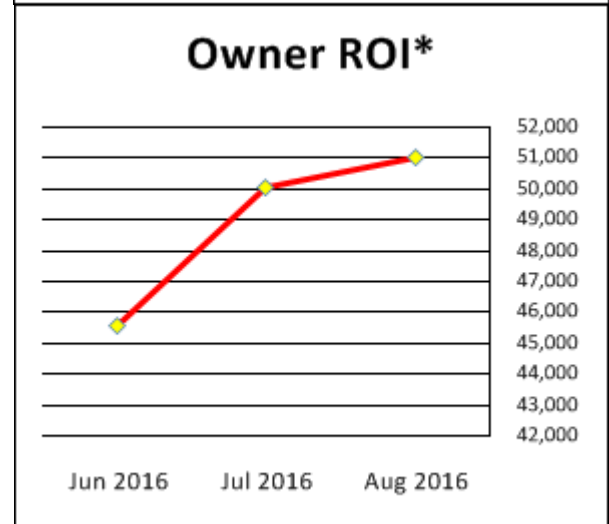
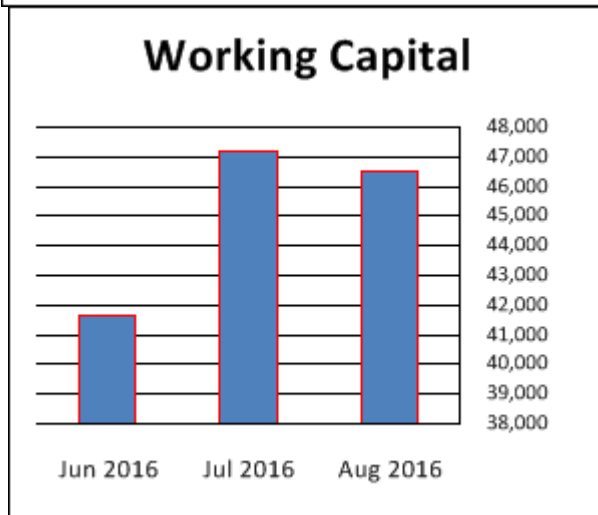
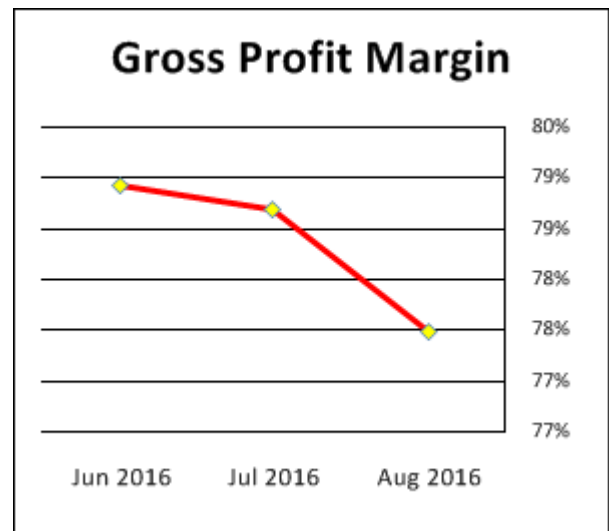
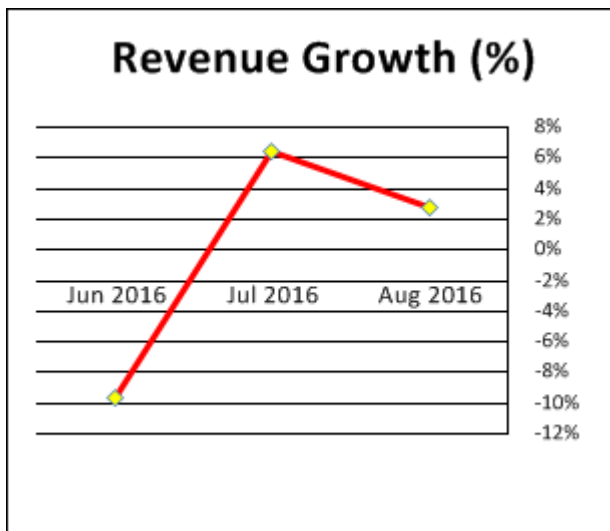
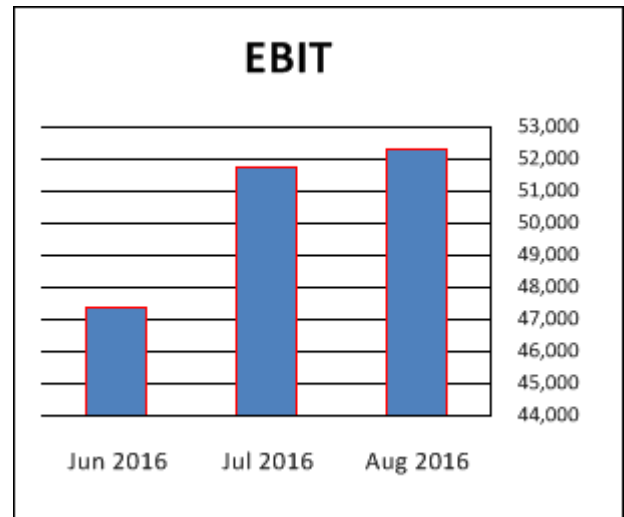
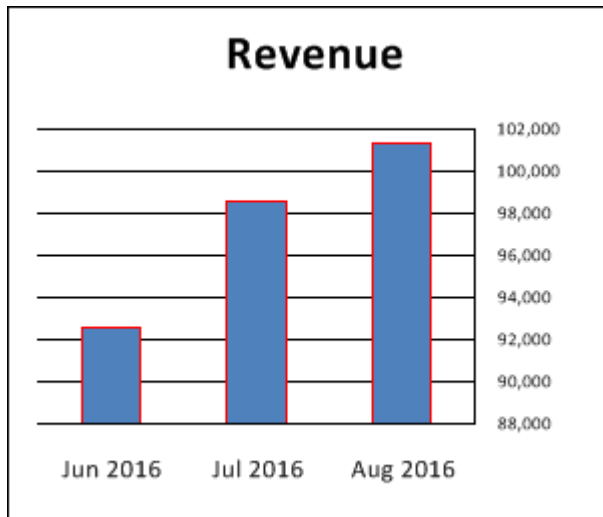
How healthy is your business



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Snapshot of your ratio's



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Financial Results

Financial Summary

Revenue	101,289
EBIT	52,299
Working capital	-1%
Owner ROI (EBIT plus ADDBACKS)	50,999
Cash	6.13
Sales by Sales Person	0
Owner's Equity	128,532
Profit per Employee	0
Revenue per Employee	0
Revenue by Sales Person	0

FINANCIAL RATIOS

Profitability Ratios

Income Growth (%)	3%
Gross Profit Margin (%)	77%
Net Profit Margin (BT) (%)	51.6%
Return on Owners Equity (%) per annum	40.7%
Owner ROI (EBIT plus ADDBACKS)	52%
EBIT Margin (After ADDBACKS)	52%

Efficiency Ratios

Asset Turnover per annum	
Debtor Ratio	206.19
Debtors Days	1.8
Stock (Days)	NA
Payables ratio	89.47
Payables Days	4.2
Sales per Employee(\$) per annum	NA

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Return on Assets Employed (BT) (ROTA)

39%

Balance Sheet

CURRENT ASSETS

Cash and cash equivalents	42,581
Debtors	5,895
Inventory	0
Other Current assets	5,000
Total Current assets	53,476

NON CURRENT ASSETS

Fixed assets	80,000
Intangible Assets	2,000
Other	0
Total Non-Current	82,000

TOTAL ASSETS

135,476

CURRENT LIABILITIES

Creditors	4,788
Provisions	0
Accrued Liabilities	0
Other Current Liabilities	2,156
Total Current liabilities	6,944

NON CURRENT LIABILITIES

Non-Current Liabilities	0
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Average owners' equity	128,532
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Further analysis in full report!

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