



Document prepared
on 01/07/2017

VCFO Report - Sample/Light Edition Sample Company

This document was prepared for
Sample Person, on behalf
of Sample Company



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Executive Summary

The following represents the key financial data for the period May 2016 to Aug 2016

Income

 **Income** \$101,289  (Last month: \$98,526)

- There is a positive trend of this KPI of 3 % against the previous month
- The year to date of Income is \$199,815 which is a variance of 0 % against target

EBIT

 **EBIT** \$52,299  (Last month: \$51,736)

- There is a positive trend of this KPI of 1 % against the previous month
- The year to date of EBIT is \$104,035 which is a variance of 0 % against target

Cash

 **Cash** \$42,581  (Last month: \$41,589)

- There is a positive trend of this KPI of 2 % against the previous month
- The year to date of Cash is \$84,170 which is a variance of 0 % against target

Working Capital

 **Working Capital** \$0  (Last month: \$0)

- No different with previous month
- The year to date of Working Capital is \$0 which is a variance of 0 % against target

Commentary

Major success:

Insert major successes for the quarter here. Good opportunity to give a general overview/commentary on the quarter that has passed and the achievements seen. E.g. as per above we have seen slight improvements in Income, EBIT and Cash, however Working Capital we are still yet to properly calculate.

Major Obstacles:

Insert major obstacles encountered or overcome for the quarter here. Good opportunity to give a general overview/commentary on the quarter that has passed and the obstacles encountered E.g. Throughout this quarter we had significant difficulties in supply due to a under estimate in sales volume. This has caused a backlog of order and envisage this will have a flow on effect over the next few months.

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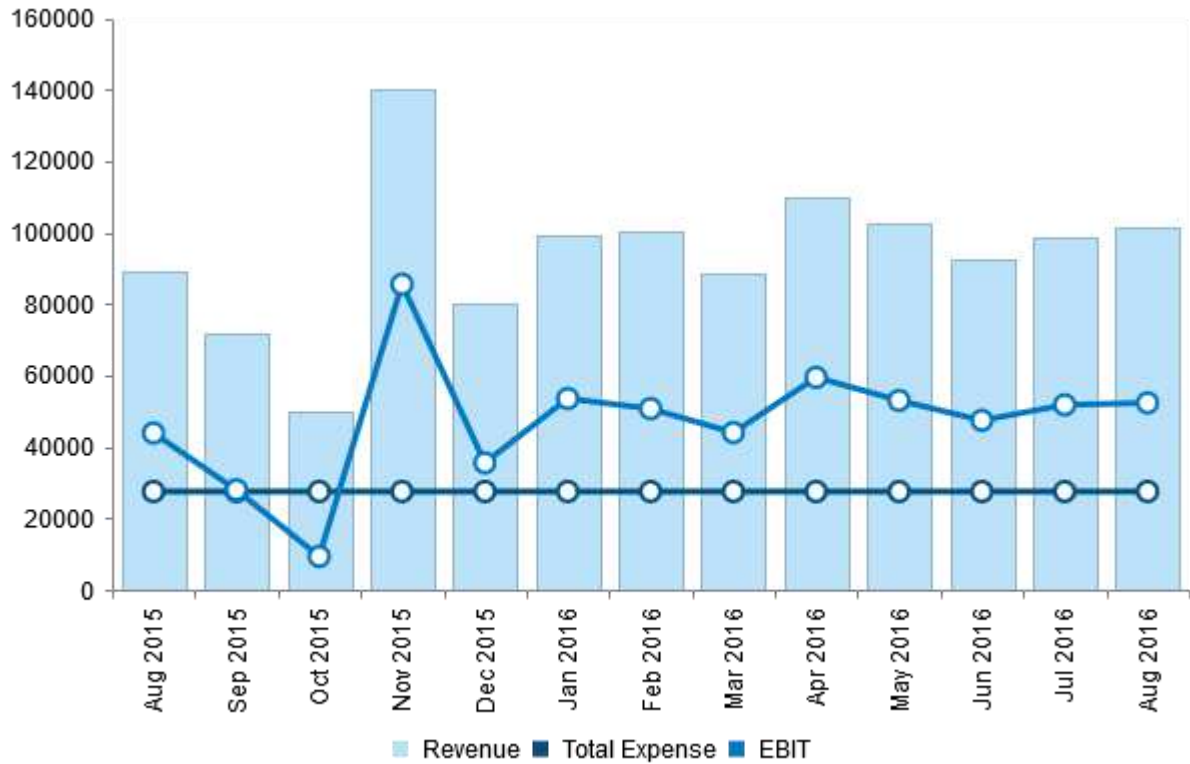
Financial Statement Results

Sample Company - For the period August 2016

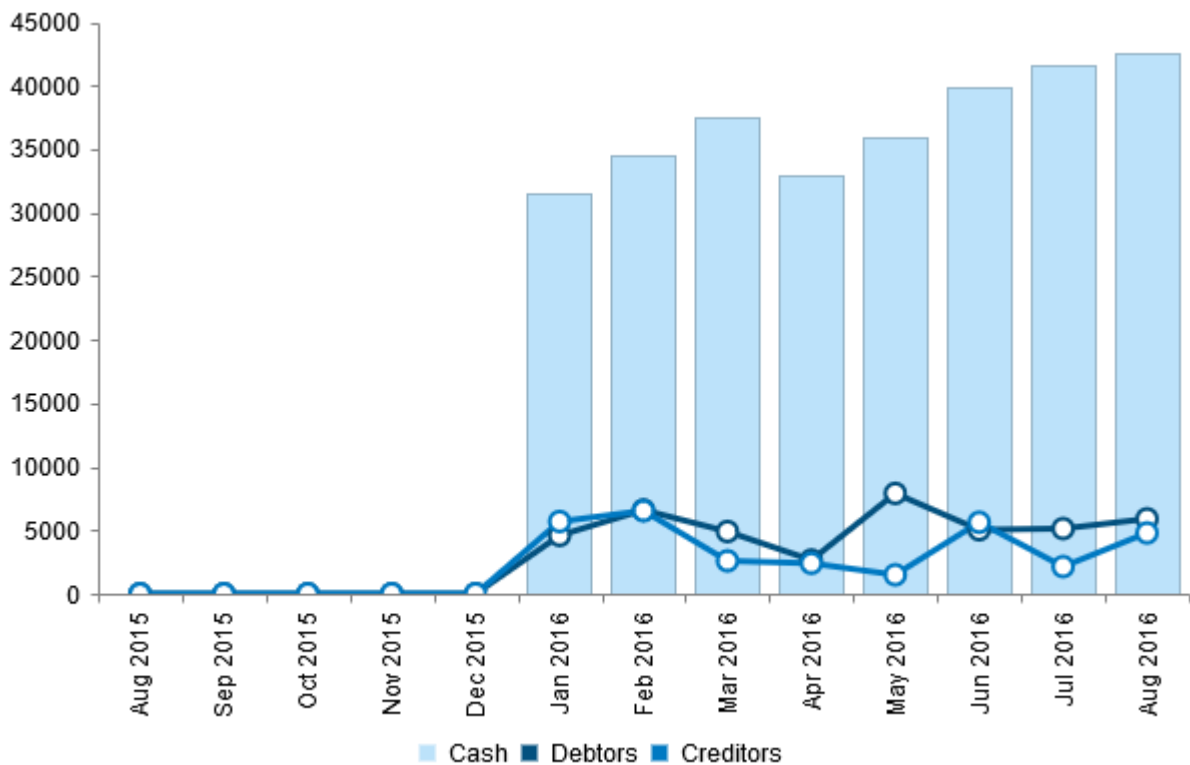
	Actual	Target	Variance		Trend		[#] Alerts
		Period: August 2016				Jul 2016	
Income							
Income	\$101,289	\$0	100 %	✓	↑	3 %	
Non Operating Income	\$1,300	\$0	100 %	✓	↓	24 %	
Profit							
EBIT	\$52,299	\$0	100 %	✓	↑	1 %	
Gross Profit	\$78,489	\$0	100 %	✓	↑	1 %	
Net Profit	\$52,299	\$0	100 %	✓	↑	1 %	
Liquidity							
Cash	\$42,581	\$0	100 %	✓	↑	2 %	
Creditors	\$4,788	\$0	100 %	✓	↑	124 %	
Debtors (Receivables)	\$5,895	\$0	100 %	✓	↑	15 %	
Inventory	\$0	\$0	100 %	✓	→	0%	
Financial							
Equity	\$0	\$0	100 %	✓		N/A	
Working Capital	\$0	\$0	100 %	✓		N/A	
Expense							
Associated Wages	\$0	\$0	100 %	✓	→	0%	
Cost of Sales	\$22,800	\$0	100 %	✓	↓	9 %	
Depreciation	\$0	\$0	100 %	✓	→	0%	
Interest Expense	\$0	\$0	100 %	✓	→	0%	
Marketing Expense	\$10,000	\$0	100 %	✓	→	0%	
Overhead	\$2,900	\$0	100 %	✓	→	0%	
Total Expense	\$27,490	\$0	100 %	✓	→	0%	
Wages	\$14,590	\$0	100 %	✓	→	0%	
Tax							
Tax	\$0	\$0	100 %	✓	→	0%	

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PROFIT PERFORMANCE

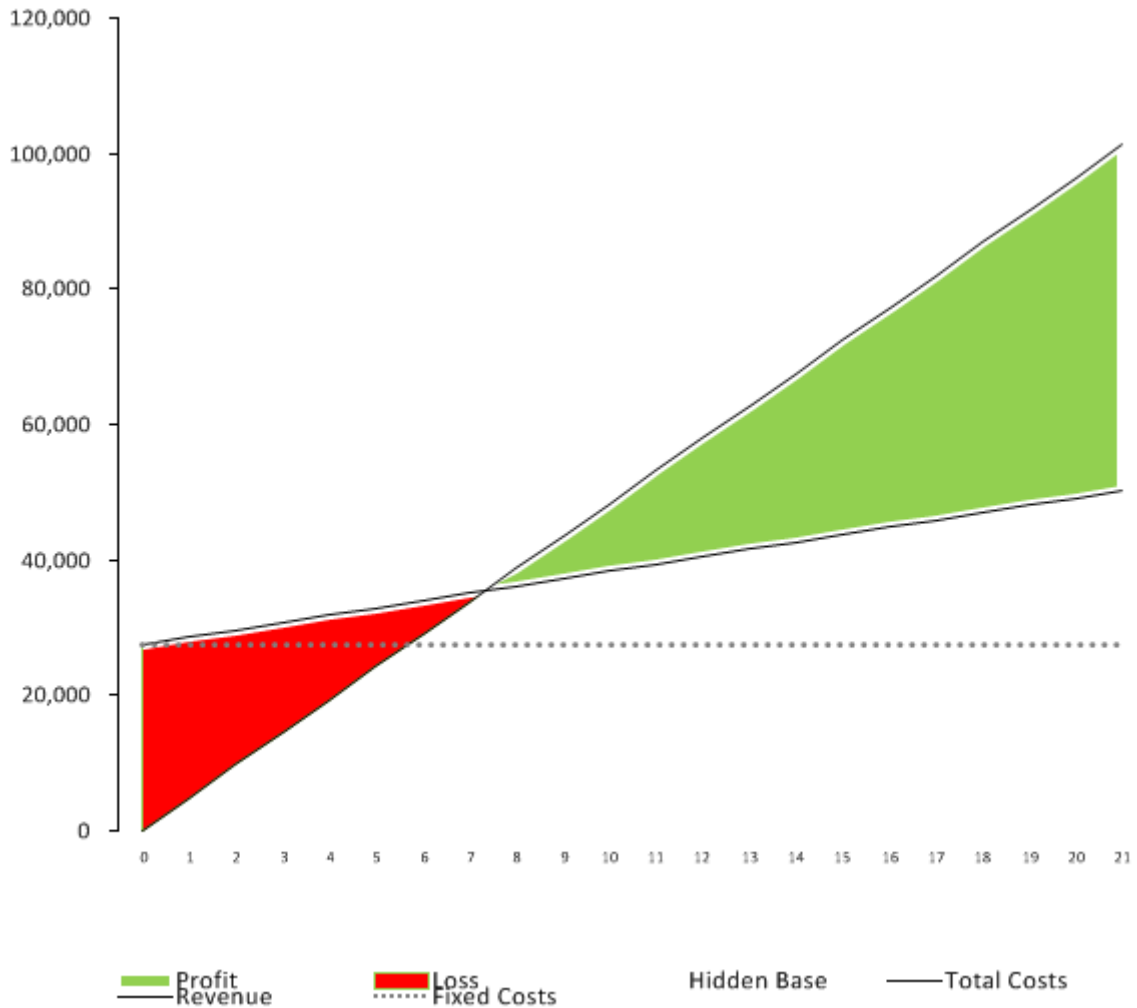


CASH PERFORMANCE



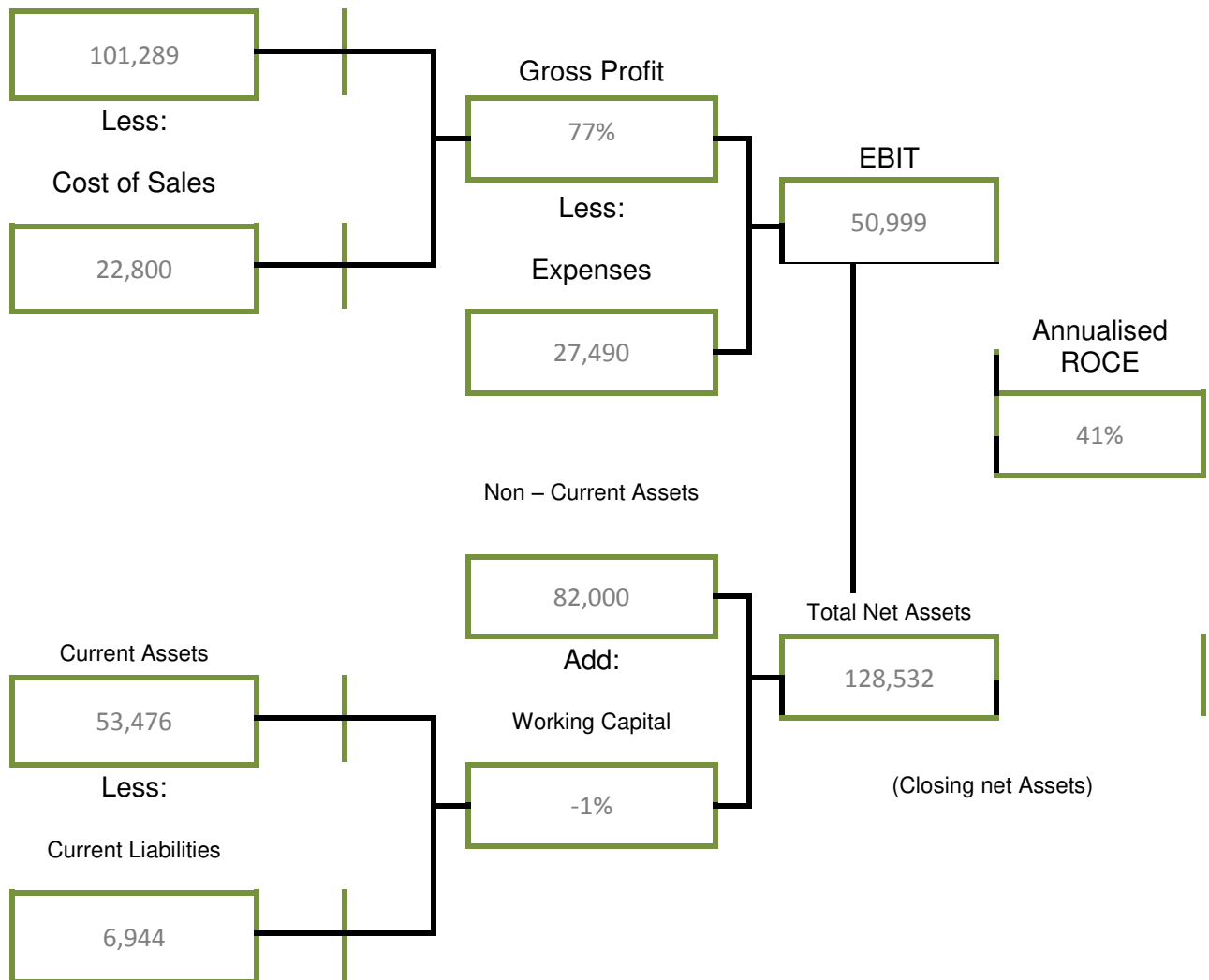
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Your Break-Even Point			
Breakeven Revenue	Actual Revenue	Variable Costs	Fixed costs
35,475	101,289	7,985	27,490



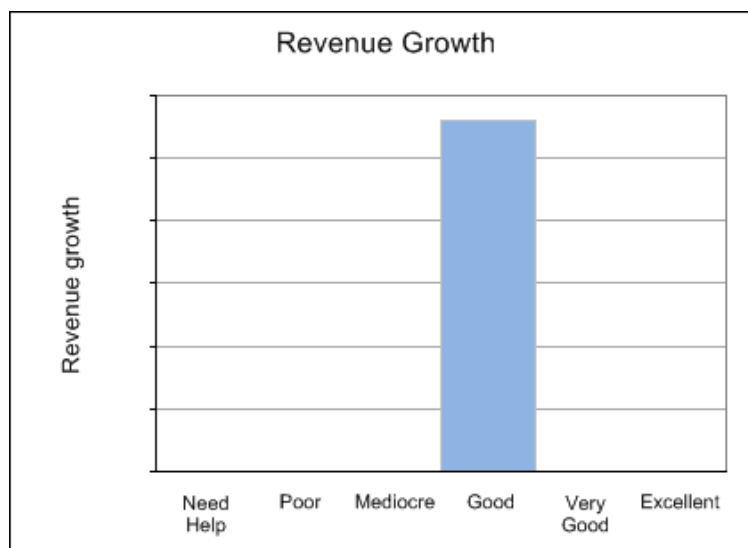
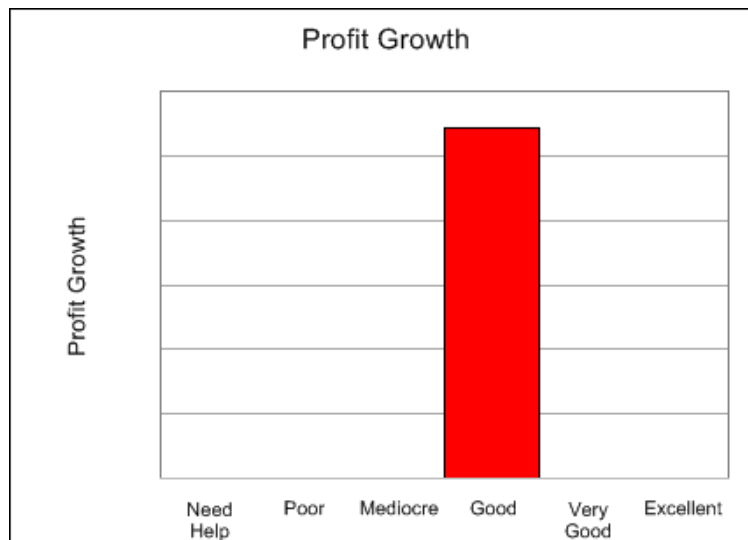
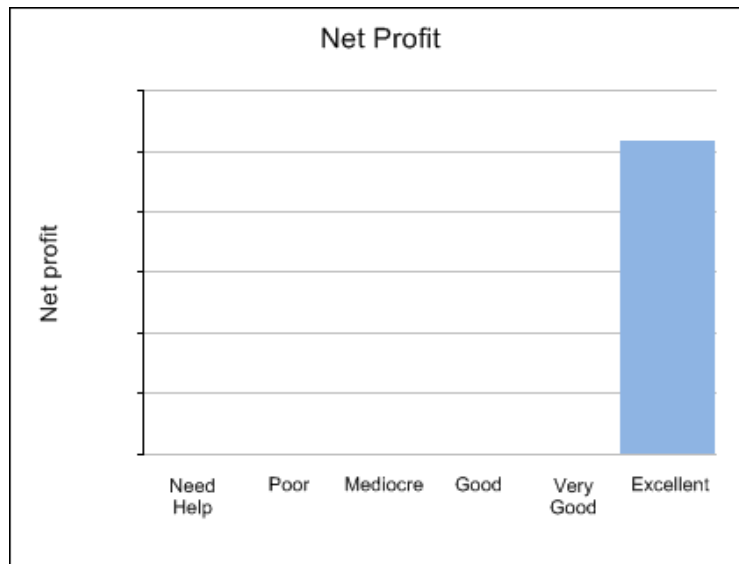
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How healthy is your business



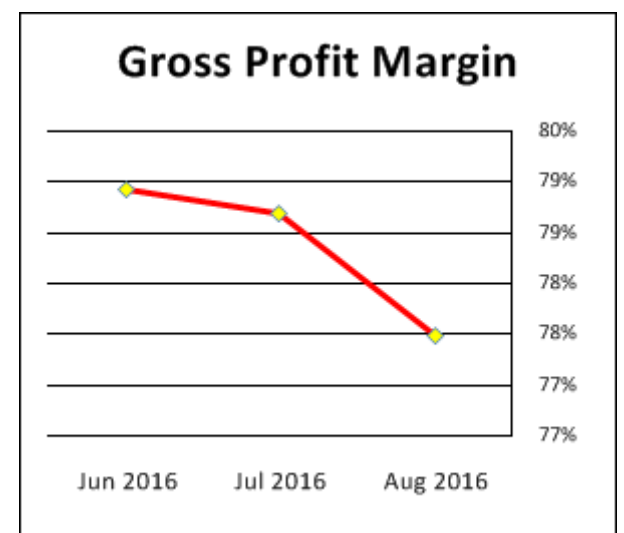
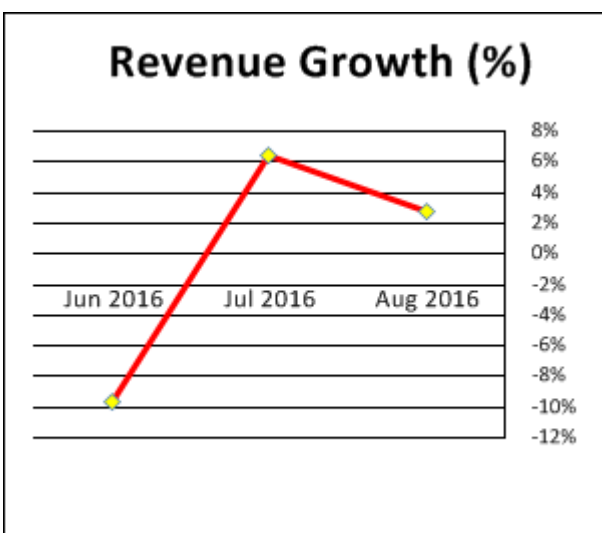
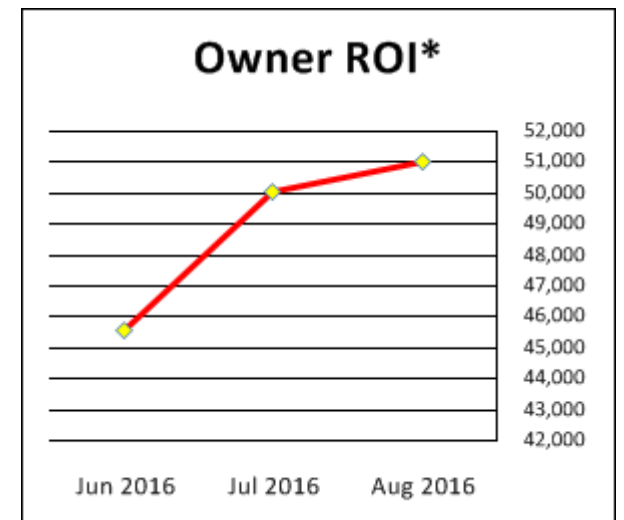
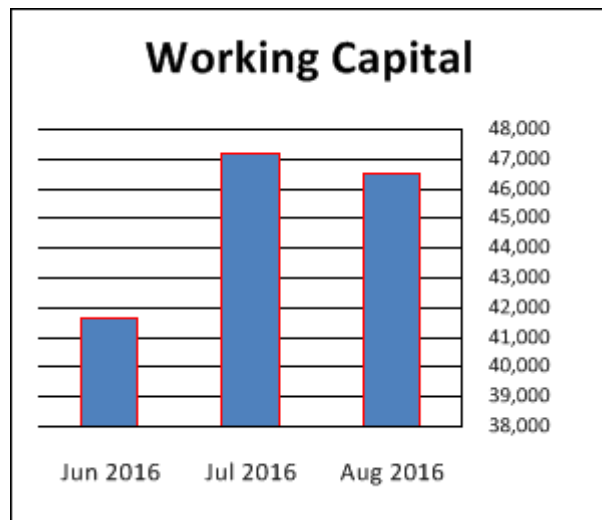
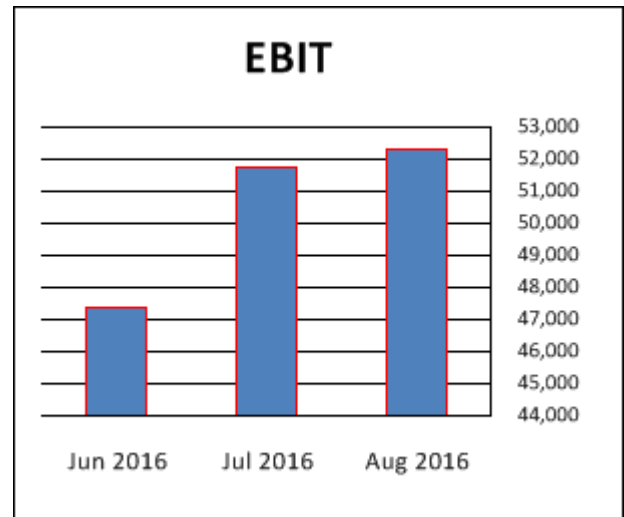
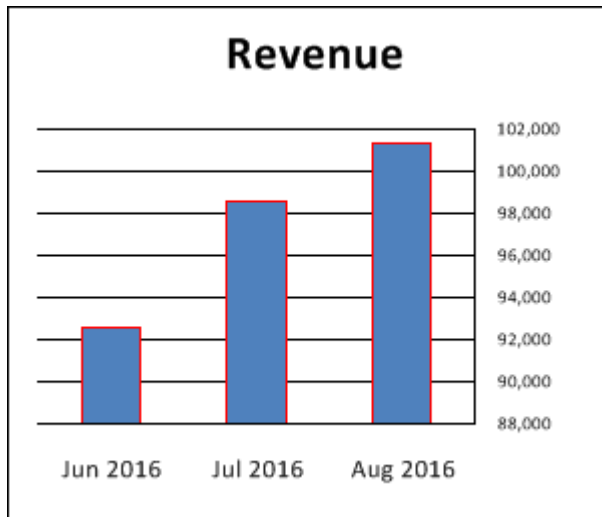
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How healthy is your business



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Snapshot of your ratio's



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Financial Results

Financial Summary

Revenue	101,289
EBIT	52,299
Working capital	-1%
Owner ROI (EBIT plus ADDBACKS)	50,999
Cash	6.13
Sales by Sales Person	0
Owner's Equity	128,532
Profit per Employee	0
Revenue per Employee	0
Revenue by Sales Person	0

FINANCIAL RATIOS

Profitability Ratios

Income Growth (%)	3%
Gross Profit Margin (%)	77%
Net Profit Margin (BT) (%)	51.6%
Return on Owners Equity (%) per annum	40.7%
Owner ROI (EBIT plus ADDBACKS)	52%
EBIT Margin (After ADDBACKS)	52%

Efficiency Ratios

Asset Turnover per annum	
Debtor Ratio	206.19
Debtors Days	1.8
Stock (Days)	NA
Payables ratio	89.47
Payables Days	4.2
Sales per Employee(\$ per annum	NA
Return on Assets Employed (BT) (ROTA)	39%

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Balance Sheet

CURRENT ASSETS

Cash and cash equivalents	42,581
Debtors	5,895
Inventory	0
Other Current assets	5,000
Total Current assets	53,476

NON CURRENT ASSETS

Fixed assets	80,000
Intangible Assets	2,000
Other	0
Total Non-Current	82,000

TOTAL ASSETS 135,476

CURRENT LIABILITIES

Creditors	4,788
Provisions	0
Accrued Liabilities	0
Other Current Liabilities	2,156
Total Current liabilities	6,944

NON CURRENT LIABILITIES

Non-Current Liabilities	0
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Average owners' equity 128,532

Further analysis in full report

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